



Webster Bank and Panini Provide Remote Deposit Capture to Barker Specialty Company

About Barker Specialty Company

Barker Specialty Company, headquartered in Cheshire, Connecticut, is a leading provider of promotional advertising products in the United States.

The company employs over 100 people and has sales in excess of \$25 million a year. For more information, visit www.barkerspecialty.com.

About Webster Bank

Webster Financial Corporation is the holding company for Webster Bank, National Association and Webster Insurance. With \$16.9 billion in assets, Webster provides business and consumer banking, mortgage, insurance, financial planning, trust and investment services through 177 banking offices, 337 ATMs, telephone banking and the Internet. For more information about Webster, visit www.websteronline.com.

Challenge

Barker Specialty Company was interested in obtaining a convenient, more efficient way to make their daily deposits. "We receive hundreds of checks each week and we want to deposit them quickly for cash flow purposes," states Karen Heiligman, Fulfillment Manager, Barker Specialty Company. "We typically go to the branch about 5 days a week."

Solution

Barker Specialty implemented the Panini My Vision X[®] with Webster Bank's DepositLink[™] solution.

"Barker Specialty is an innovative company," notes Barb Keegan, SVP, Webster Bank. "When Webster rolled out Remote Deposit Capture (RDC) to our clients, we knew Barker would be interested because they're constantly looking for ways to enhance the efficiency of their operations."

"We provide the Panini My Vision X to our customers for RDC because of its superior quality and reliability," says Keegan. "Once Karen saw how easy it was to use the Panini My Vision X, she knew it was right for Barker."

"It was a perfect solution for Barker Specialty," declares Heiligman.



“ It was a perfect solution for
Barker Specialty ”

*Karen Heiligman,
Barker Specialty Company*



*Karen Heiligman
Fulfillment Manager
Barker Specialty Company*

Result

“When Webster came in to set up DepositLink and the Panini MyVision X, we were up and running within an hour,” notes Karen.

“One of the benefits of DepositLink is that we don’t have to go to the bank branch in the middle of a busy day,” Karen continues. “We wait for all the mail to come in, total up the checks, process them through the Panini My Vision X, and our deposit is done for the day.”

Barker Specialty is using the Panini My Vision X 30. “We love the fact that we can process a batch of checks all at once,” adds Heiligman.

The company also needed the ability to research checks online. “The Panini My Vision X provides superior quality images,” says Keegan.

According to Barb Keegan, the Panini My Vision X is delivering on 3 critical objectives for Webster Bank’s customers:

- **Easy to install**
- **Reliable**
- **Scalable**

“Using the Panini My Vision X with Webster DepositLink has allowed us to gain new clients outside of our core franchise as well as deepen existing relationships such as the one that we have with Barker Specialty,” adds Keegan.

“We would definitely recommend the Panini My Vision X,” Karen Heiligman declares.

“Our ongoing relationship with Panini is key to maintaining our reputation for excellence in the market for cash management products,” Keegan notes. “Webster Bank has, and will continue to recommend the Panini My Vision X to other banks.”



*Barb Keegan
Senior Vice President, Commercial Banking Group
Webster Bank*

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Webster Bank*

Panini offers check capture solutions that help customers fully realize the advantages and efficiencies available with the digital transformation of the paper check. Panini’s scalable check capture solutions address the complete range of distributed check processing opportunities.